



Engage | Enable | Enhance



MILE HIGH LABS

Who are Mile High Labs?

Mile High Labs share a collective vision for the longevity of the CBD and cannabinoid industry. With a culture built on quality, compliance, transparency, and consistency, they are committed to operating the world's most advanced extraction platform and making safe and effective cannabinoids accessible for all.

Mile High Labs are a company headquartered in Colorado, USA and have offices in Belfast, Northern Ireland.

Mile High Labs previous Painpoints

Mile High Labs were founded in 2016, and as any start up, selected business software packages to manage a small start up business. By 2018, Mile High Labs had experienced exponential growth, becoming a multi-million-pound international organisation, and found themselves not only be outgrowing their financial systems like Xero, but also developing a requirement for a robust ERP software that would aid and stabilise their growth.

Mile High Labs pride themselves on the quality of their product, and the importance of compliance and traceability within the Manufacturing process. Therefore, it was not only a necessity to adopt a system that could aid them in their growth and fast paced business, but gave them confidence within all business processes, including manufacturing, warehouse management and distribution.

How we helped

Mile High Labs contacted 3EN in 2018, explaining that they had an urgent need to move their business to a cloud-based, reliable ERP system. Not only did they require a system implementation, but due to their fast-paced growth, they were taking this opportunity to review and refine their business processes and reporting requirements.

3EN started working with Mile High Labs within 3 weeks, beginning with an initial discovery and soon gathered an understanding for the need of a scalable and flexible architecture, due to not only a fast-growing company, but a rapid growing industry.

3EN facilitated multiple workshops with all departments within Mile High Labs, to get an understanding of current processes, and provide business advisory on where and how these could be optimised and thereafter, implemented within the NetSuite Solution.

3EN completed multiple phases of the implementation project, always allowing and planning for flexibility within the system to ensure all of Mile High Labs' requirements were met. During these phases, multiple integrations have been carried out to allow Mile High Labs to use systems that are best in class within their area alongside NetSuite, such as woocommerce/shopify for ecommerce, and multiple distribution companies.



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Modules & Bundles Used

OneWorld	Demand Planning
Advanced Billing	Incentive Compensation
Advanced Financials	Light Manufacturing
Advanced Inventory	Manufacturing WIP
	Project Accounting and Management ODBC

Where are they now?

Mile High Labs are continuing to be the Global Leader in CBD. With NetSuite fully implemented and running within their Finance, Sales, Manufacturing, and Warehouse areas of their business, they are continuing to work with 3EN to ensure their system continues to meet their ever-changing business requirements and ensure they are the best in class within the areas that are a priority to them such as traceability and product quality



20 Hours a month saved when using the 'Process Billing Ops'



60% time saved using NetSuite for month end



90% time saved when using NetSuite reporting for inventory report, immediate reporting with live real time data



70% time saved using NetSuite A/R and AP aging reporting



90% time saved using perpetual inventory with NetSuite

What Mile High Labs has to say about 3EN

"We have developed a trusted partnership with the team in Belfast. Mile High Labs has continued to progress on its growth trajectory in the knowledge that our business is understood by our NetSuite Partner and that they are innovative in providing bespoke solutions to help us achieve our goals."