

Who are Revive Active?

Revive Active was founded by Managing Director, Daithi O'Connor in 2011 who was fuelled by a vision to enrich people's lives with a range of scientifically formulated health supplements that really work. Daithi's pioneering approach has driven the company's growth and built a team of experts in science, medicine, nutrition, manufacturing and logistics, sales and marketing team and research and development.

Revive Active are a company headquartered in Galway, Ireland, with a manufacturing plant in Mullingar, Ireland.

Revive Active's previous Painpoints

In 2018, Revive Active's growth to a Global outreach of over 48 different countries meant that their current system Sage50, was no longer suitable for the expanding business needs. Their exponential growth necessitated the investment in a robust ERP software that would aid and stabilise their growth, providing both breadth and depth to the organisations visibility of core business metrics.

With unprecedented levels of demand in both Ecommerce and Business to Business Orders Revive Active not only required a system that could aid them in their growth and fast paced business, but gave them confidence within all business processes, including manufacturing, warehouse management and distribution. The automation of key business processes allows for employees to focus on their vision of enriching peoples lives, with the confidence that core business objectives are being consistently maintained.

How did 3EN help?

3EN's initial engagement with Revive Active focused on migrating existing financial processes from Sage50 to NetSuite, as well as the implementation of Procure to Pay and Order to Cash processes, and the integration of their Shopify Ecommerce Store. With a Manufacturing plant in Mullingar, and Head Office & Fulfilment Warehouse in Galway, the implementation of a cloud-based, reliable ERP system allowed for granular insight of key business metrics between locations, avoiding the bottlenecking of operations. Not only did Revive Active require a system implementation, but the integration of Shopify through the UNIO middleware ensured customer orders could be automated and managed safely and swiftly, without running into concurrency issues at peak order times.

After our initial engagement with Revive Active, we moved towards the enabling phase. This focused on the automation of various processes, integration with a Third-Party Logistics via SFTP and the Integration of various courier services with NetSuite. These additions enabled Revive Active to safely scale organisational process, and reallocate labour hours to value adding objectives.

Where are they now?

Revive Active have seen unprecedented growth throughout 2020. Thankfully, NetSuite provides a smooth scalable framework for growth. Revive Active are continuing to work with 3EN to ensure their system continues to meet their expanding business requirements. Currently, Revive Active are moving towards the enhancement phase of their implementation, where focus will be on adding additional business processes and value adding activities to NetSuite, enhancing the speed and quality of service throughout the organisation.